PENSION FREEDOMS: WHO GETS TO CHOOSE?

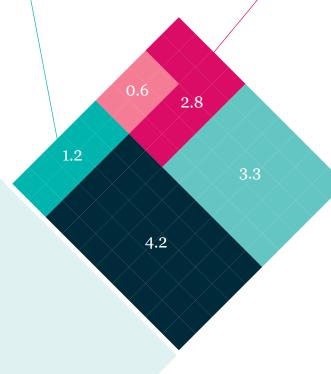
Some of the

.8 million

people with DB pensions can also transfer if they want to use the freedoms - 5% have done this so far

11.5 MILLION

PEOPLE AGED 55-70



Of the 2.8 million DC savers in scope...

million have done nothing yet

million are investigating

million have accessed their pension (more information overleaf) No private pension



Fully retired and drawing all private pensions



Defined Benefit pension only



Defined contribution

2.8 million

DC savers in scope...

...with

£238 billion

of pension savings

On average, each person has

DC pots 62% have just one pot, 13% have 3 or more

On average, people have

£86,000

of DC savings

But the majority have much less wealth, 55% have £30,000 or less, half have less than £17,500

are already getting income from another pension Split equally between those with a DB pension in payment, those with an annuity and those in drawdown

85%

have other savings and investments 39% have share-based savings

(Share ISAs or direct holdings), 16% own a second property

are debt-free Most with outstanding debt have mortgage debt (25%)

PENSION FREEDOMS: WHAT HAVE PEOPLE DONE?

400,000 PEOPLE HAVE USED THE FREEDOMS: THEY'RE NOT TYPICAL

Wealthier

Median DC wealth = £30,000 (compared with £17,500) 22% own a second property (compared with 16%) 25% also have DB wealth to access (compared with 20%)

Already getting a pension

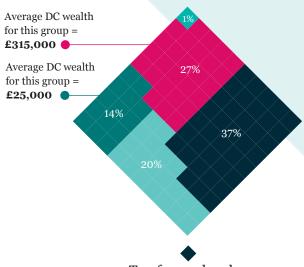
72% already drawing a pension income (compared with 32%)

More confident

But still not very confident - 35% high on confidence compared with 28%

WHAT HAVE THEY DONE?

HAVE THEY SPLASHED THE CASH?



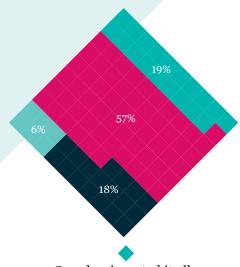
Tax-free cash only

Annuity (with or without tax free cash)

Cash only (with or without tax free cash)

Drawdown only (with or without tax free cash)

Combination of cash, annuity and drawdown



Saved or invested it all

Spent it all

Saved some and spent some

Donated or other combination

Most have saved; **60%** of those saving are saving in current accounts or cash ISAs

WHO'S HELPING WITH DECISIONS?

40%

contacted their pension provider 24%
paid for advice

18%

spoke to friends and family 12%

used newspapers to research 5%

spoke to a Pension Wise guide 2%

met a Pension Wise guide face-to-face